

## **EUS 4931: EU Integration in Practice – Negotiating with the EU** *1-week intensive (November 13-17, 2023), in person*

These 1-credit courses bring in practitioners to talk with students about real world applications of the policies and theories discussed in their academic coursework. The classes combine academic discussion with practical insights from the instructors' work in the industry. The goal of this upper-level course is to transition majors and minors from academic theory to a practical application of their specialization in European affairs or in their relevant thematic specialization.



In fall 2023 the course is offered as a full semester course, however, class meetings will be concentrated during a **1-week intensive in person seminar** in mid-to-late November (exact dates TBD). Additional meetings (virtual and/or in person) may be scheduled before and after the intensive seminar week to review readings and discuss assignments. Students will be expected to prepare readings and assignments in advance of the one-week intensive seminar. This semester the course will explore negotiating with the EU from the outside.

The course examines the EU as a negotiating partner, including the different actors (EU institutions and member states) and how positions are formed. The course will approach the EU as a living form of continuous negotiation from membership negotiations – those that lead to membership and those that stall – to negotiations of a separate relationship – continuous ones (EEA) or one off (Brexit, CETA). Finally, the class will discuss negotiations from the standpoint of business dealing with the EU as regulator (Microsoft, Apple) and how the EU takes a more active role than the US.

This course will consist of four core themes including the EU as a negotiator, the reality of negotiations, special relationships, and business negotiations with a focus on EU-US relationship. The final day of the seminar will conclude with a negotiation simulation focusing on the areas of trade and business.

Previous coursework on the EU is welcome, but not required.

**Contact Corinne Tomasi ([corie@ufl.edu](mailto:corie@ufl.edu)) to enroll.**

### **Meet the Instructor:**



**Árni Páll Árnason** is an experienced Icelandic diplomat, lawyer and politician. He served as the Minister of Social Affairs and Social Security in 2009-2010, as Minister of Economic Affairs 2010-2011, and was a Member of Parliament 2007-2016. Árnason was commissioned by the Nordic Council of Ministers to conduct a strategic review of the Nordic Welfare Model. He served as Deputy Director of the Financial Mechanism Office for the EEA and Norway Grants in Brussels from 2018-2021. He currently serves as a member of the College of the EFTA Surveillance Authority, responsible for free movement of goods, energy, transport, competition, public undertakings, and the environment.

